



Invoice No.: IND-1015-0001

Sold To:
Indiana State Department of Health
ATTN: Finance /Purchasing, 2C
2 N. Meridan Street
Indianapolis, IN 46204


Invoice Date: 11/30/15
Order Number: 0015523208
Fund: 61910/571513 / 305000

Description of Services
Personal Services

Federal ID: 23-2868660
Contract Period: 10/1/2015 - 9/30/2016
Contract Amount: \$3,500,000.00
Contract Number: A70-5-041137
Date of Services: 10/1/2015 - 10/31/2015
Payment requested for: Real Alternatives, Inc.
Description of Services and Total Paid \$ 98,748.89
See attached detailed charges required
by ISDH program
Project Code: N/A
Activity Code: N/A



Vendor's signature



Date



STANDARDS FOR
EXCELLENCE

Accredited under the
Pennsylvania Association
of Nonprofit Organizations'
Standards for Excellence

7810 Allentown Boulevard, Suite 304, Harrisburg, PA 17112
717-541-1112 (V) 717-541-9713 (F)
www.RealAlternatives.org • www.LoveFacts.org • www.ConcernedParents.com

Attachment B: Budget
 Real Alternatives, Inc. A70-5-041137
 Indiana Pregnancy & Support Services Program
 October 1, 2015 - September 30, 2016

Expense Type	Budget Category	Expense Detail	Budgeted Cost	Actual Expenses Oct-15	Remaining Cost Nov-2015 to Sep-2016
Administrative	Salary	President & CEO	\$58,000.00	5,541.59	\$52,458.41
Administrative	Salary	VP of Administration	\$13,000.00	259.84	\$12,740.16
Administrative	Salary	Assistant Director of Finance	\$0.00	-	\$0.00
Administrative	Salary	Senior Accountant	\$3,000.00	-	\$3,000.00
Administrative	Salary	Junior Accountant	\$2,000.00	-	\$2,000.00
Administrative	Salary	Bookkeeper	\$3,000.00	28.13	\$2,971.87
Services	Salary	VP of Operations	\$45,000.00	2,114.87	\$42,885.13
Services	Salary	Indiana Services Director	\$40,000.00	-	\$40,000.00
Services	Salary	Services Coordinator	\$4,000.00	352.29	\$3,647.71
Services	Salary	Services Assistance	\$3,000.00	30.14	\$2,969.86
Services	Salary	Billing Coordinator	\$5,000.00	63.00	\$4,937.00
Services	Salary	Service Provider Approval	\$5,000.00	18.00	\$4,982.00
Services	Salary	Service Provider Monitoring	\$5,000.00	-	\$5,000.00
Services	Salary	Hotline Counselor	\$4,000.00	-45.06	\$3,954.94
		Subtotal	\$190,000.00	8,452.92	\$181,547.08
Administrative	Fringe	Unused Sick	\$0.00	-	\$0.00
Services	Fringe	Unused Sick	\$0.00	-	\$0.00
Administrative	Fringe	Payroll Taxes	\$6,500.00	95.61	\$6,404.39
Services	Fringe	Payroll Taxes	\$9,000.00	56.47	\$8,943.53
Administrative	Fringe	Workers' Comp	\$300.00	13.91	\$286.09
Services	Fringe	Workers' Comp	\$500.00	11.38	\$488.62
Administrative	Fringe	Pension	\$3,750.00	166.10	\$3,583.90
Services	Fringe	Pension	\$2,000.00	51.18	\$1,938.82
Administrative	Fringe	Employee Group Ins	\$13,000.00	876.85	\$12,123.15
Services	Fringe	Employee Group Ins	\$10,000.00	396.75	\$9,603.25
		Subtotal	\$45,050.00	1,680.25	\$43,369.75
Administrative	Travel	Travel/Lodging	\$500.00	-	\$500.00
Services	Travel	Travel	\$10,000.00	-	\$10,000.00
		Subtotal	\$10,500.00	-	\$10,500.00
Administrative	Supplies	Office Expense	\$91,700.00	29.83	\$91,670.17
Administrative	Supplies	Computer Resources/Upgrades	\$25,000.00	-	\$25,000.00
Services	Supplies	Client Education Materials	\$120,000.00	-	\$120,000.00
Services	Supplies	Pregnancy Test Kits	\$0.00	-	\$0.00
		Subtotal	\$236,700.00	29.83	\$236,670.17
Administrative	Contracts	Accounting/IT/Legal consulting	\$20,000.00	-	\$20,000.00
Administrative	Contracts	Auditing	\$3,500.00	170.76	\$3,329.24
Administrative	Contracts	Copier Service Contracts	\$500.00	22.23	\$477.77
Services	Contracts	Client Service Providers	\$2,412,500.00	87,020.15	\$2,325,479.85
Services	Contracts	Meetings/Seminars/Conference	\$7,000.00	-	\$7,000.00
Services	Contracts	Services Advertising	\$485,000.00	-	\$485,000.00
Services	Contracts	Services Database Consulting	\$15,000.00	531.25	\$14,468.75
		Subtotal	\$2,943,500.00	87,744.39	\$2,855,755.61
Administrative	Other	Professional Development	\$2,000.00	-	\$2,000.00
Administrative	Other	Job advertising	\$500.00	-	\$500.00
Administrative	Other	New employee screening	\$250.00	-	\$250.00
Administrative	Other	Postage/Shipping	\$15,000.00	52.81	\$14,947.19
Administrative	Other	Rent	\$46,000.00	519.87	\$45,480.13
Administrative	Other	Telephone Service	\$3,500.00	146.07	\$3,353.93
Administrative	Other	General Business Liability Ins	\$750.00	25.46	\$724.54
Administrative	Other	Insurance - Directors & Officers	\$1,250.00	62.04	\$1,187.96
Services	Other	Toll Free Referral System	\$5,000.00	35.25	\$4,964.75
Services	Other	Contract Cancellation Cost	\$0.00	-	\$0.00
		Subtotal	\$74,250.00	841.50	\$73,408.50
		Administrative	\$313,000.00	8,011.10	304,988.90
		Services	\$3,187,000.00	\$90,737.79	\$3,096,262.21
		Total	\$3,500,000.00	\$98,748.89	\$3,401,251.11

Real Alternatives
Actual Administrative Expenses
Indiana: Fiscal Year 2015-16

Cost Category	Budgeted Dollars	Actual Expenses	Remaining Cost
Personnel		Oct-15	Nov-2015 to Sep-2016
President & CEO	\$58,000.00	\$ 5,541.59	\$ 52,458.41
VP of Administration	\$13,000.00	259.84	12,740.16
Assistant Director of Finance	\$0.00	-	-
Senior Accountant	\$3,000.00	-	3,000.00
Junior Accountant	\$2,000.00	-	2,000.00
Bookkeeper	\$3,000.00	28.13	2,971.87
Professional Development	\$2,000.00	-	2,000.00
Payroll Taxes	\$6,500.00	95.61	6,404.39
Workers Compensation Insurance	\$300.00	13.91	286.09
Pension	\$3,750.00	166.10	3,583.90
Employee Group Insurance	\$13,000.00	876.85	12,123.15
Job Advertising	\$500.00	-	500.00
New Employee Screening	\$250.00	-	250.00
Total Personnel	\$ 105,300.00	\$ 6,982.03	\$ 98,317.97
Operating	Budgeted Dollars		
Accounting/IT/Legal Consulting	\$20,000.00	\$ -	\$ 20,000.00
Postage/Shipping	\$15,000.00	52.81	14,947.19
Auditing	\$3,500.00	170.76	3,329.24
Travel/Lodging	\$500.00	-	500.00
Rent	\$46,000.00	519.87	45,480.13
Telephone Service	\$3,500.00	146.07	3,353.93
General Business Liability Insurance	\$750.00	25.46	724.54
Insurance-Directors & Officers	\$1,250.00	62.04	1,187.96
Office Expense	\$91,700.00	29.83	91,670.17
Computer Resources	\$25,000.00	-	25,000.00
Total Operating	\$ 207,200.00	\$ 1,006.84	\$ 206,193.16
Equipment	Budgeted Dollars		
Equipment Service Contracts	\$500.00	\$ 22.23	\$ 477.77
Total Administrative Expenses	\$ 313,000.00	\$ 8,011.10	\$ 304,988.90

Real Alternatives
Actual Services Expenses
Indiana: Fiscal Year 2015-16

Cost Category	Budgeted Dollars	Actual Expenses	Remaining Cost
Personnel		Oct-15	Nov-2015 to Sep-2016
Vice President of Operations	\$45,000.00	\$ 2,114.87	\$ 42,885.13
Indiana Services Director	\$40,000.00	-	40,000.00
Services Coordinator	\$4,000.00	352.29	3,647.71
Billing Coordinator	\$5,000.00	63.00	4,937.00
Services Assistance	\$3,000.00	30.14	2,969.86
Service Provider Approval	\$5,000.00	18.00	4,982.00
Service Provider Monitoring	\$5,000.00	-	5,000.00
Hotline Counselor	\$4,000.00	45.06	3,954.94
Payroll Taxes	\$9,000.00	56.47	8,943.53
Workers Compensation Insurance	\$500.00	11.38	488.62
Pension	\$2,000.00	61.18	1,938.82
Employee Group Insurance	\$10,000.00	398.75	9,601.25
Total Personnel	\$ 132,500.00	\$ 3,151.14	\$ 129,348.86
Operating	Budgeted Dollars		
Client Education Materials	\$120,000.00	\$ -	\$ 120,000.00
Services Advertising	\$485,000.00	-	485,000.00
Meetings/Seminars/Conference	\$7,000.00	-	7,000.00
Travel/Lodging To Service Providers	\$10,000.00	-	10,000.00
Srvcs Database Consulting & Dev	\$15,000.00	531.25	14,468.75
Client Service Providers	\$2,412,500.00	87,020.15	2,325,479.85
Toll-free Referral System	\$5,000.00	35.25	4,964.75
Contract Closeout Cost	\$0.00	-	-
Total Operating	\$ 3,054,500.00	\$ 87,586.65	\$ 2,966,913.35
			\$ 2,966,913.35
Equipment	Budgeted Dollars		
Pregnancy Test Kits	\$0.00	\$ -	\$ -
Total Services Expenses	\$ 3,187,000.00	\$ 90,737.79	\$ 3,096,262.21